



YOU'RE INVITED!

LAND 101: FUNDAMENTALS OF LAND BROKERAGE

LANDU Course | 16 ALC Credit Hours | 11 CE Credit Hours

This course is the perfect introduction to the land specialty. Whether just entering the land real estate industry or looking to refresh on the basics, attendees will acquire knowledge to more confidently assist clients. This course provides a strong foundation for any real estate professional looking to perform land transactions.

After taking this course, attendees will have the:

- **Expertise** to navigate various environmental, land-use rights and restrictions, and taxation factors associated with land transactions.
- **Confidence** to identify, describe, map and value the different types of land real estate.
- **Competence** needed to help clients through the 1031 tax- deferred exchange process.
- **Knowledge** to strategically market and sell properties.

HOSTED BY THE RLI
FLORIDA CHAPTER

LOCATION

Miami Association of
REALTORS®
13680 NW 14th Street,
Sunrise, FL 33323

DATE

October 18-19, 2020

INSTRUCTOR

Ben Crosby, ALC

PRICE

ALC Member: \$300
RLI Member: \$500
Non-RLI Member: \$600

REGISTER

<http://www.rlifl.com/EDUCATION.html>

CONTACT US

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RLIFL.COM



RLI FLORIDA CHAPTER



Course Registration Information

Please check member type:

ALC Member (\$300)

RLI Member (\$500)

Non-RLI Member (\$600)

First Name: _____ Last Name: _____

Company Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Email Address: _____

Company Website: _____

Course Payment Information

Circle payment method: Credit Card Check

Credit Card Number: _____

Expiration Date: _____ Security Code: _____ Full Name on Card: _____

Cardholder signature: _____

If paying by check, please mail payment in with this form to:

RLI Florida Chapter RLI
Clay Taylor
1723 Bartow Road
Lakeland, FL 33801

